

NEWS FROM REAL ESTATE BISNOW

Lovin' Long Island

Published: October 14, 2011



T. Weiss Realty CEO **Ted Weiss**, The Rochlin Org's **Michael Rosenfeld**, and Newmark Knight Frank's **Brian Lee** caught up at a broker event Wednesday night at T. Weiss's 155k SF 105 Maxess Rd in **Melville**, where Crawford Co's departure this year left 65k SF vacant. 30k has been leased back up, leaving **35k SF** that's subdividable, though Ted would prefer a larger user. The **Polytechnic Institute of NYU** just renewed its **11k SF** lease there; Brian and colleague **Scott Berfas** repped the

tenant, while **Craig Weiss** repped the owner.

What else is on Ted's agenda? **Putting money to work**. "Our powder is really dry," he says. The firm's looking for a great opportunity but can't put its arms around anything. He's sniffing around for distressed properties from **Melville** to **Hauppauge** and may consider **western Nassau County** or the boroughs—but eastern Nassau's **not** on that list. (What about the fashionable East Egg?)

