

NEWS FROM Long Island **Business NEWS**
Where Business Gets Down to Business

Ones to Watch in Commercial Real Estate

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Craig Weiss - Managing Director - T. Weiss Realty

Weiss oversees and directly negotiates the leasing activity throughout the Melville firm's commercial real estate portfolio, in addition to preparing and analyzing financial models for the firm's future ventures. Weiss has been involved in several deals this year, including bringing the Lincoln National Life Insurance Co. to 105 Maxess Road in Melville, where the company took 11,000 square feet. Weiss is also integral in the coordination between the TWRC leasing team and the firm's construction department. Prior to joining the family business, Weiss spent three years working on Wall Street for Morgan Stanley and the hedge fund Scout Capital Management.