

NEWS FROM **Long Island Business NEWS**

Where Business Gets Down to Business

2009 Awardees – Real Estate Awards

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Call it the perfect trifecta: The foreclosure crisis, rising unemployment and the never-ending battle against high taxes continue to weigh heavily on the entire Long Island economy.

The residential and commercial real estate industries are acutely affected by all three. But through the recession, many developers and builders have battled on and stayed productive.

These awards are to recognize their achievements, because a down market is no excuse to sit still.

In the last year, the Islip and Nassau County industrial development agencies did what they could to bring in new jobs by offering aggressive incentive packages to help companies set up shop there.

Michael Ardolino forged ahead on the residential side, winning the residential agent of the year and top producer of the year awards.

And universities and health care facilities chipped in too – in a big way. North Shore-Long Island Jewish Health System broke ground on the Katz Women's Hospital. Stony Brook University's Center of Excellence in Wireless and Information Technology has risen on the SUNY campus.

As for the engine that drives real estate – deals – there were plenty.

One Old Country Road was peddled by CB Richard Ellis, while Greiner-Maltz helped move Blackman Plumbing Supply's Bayport office. We saw our share of creative deals as well, including Trammel Crow's hard work on the Courtesy Hotel.

So here's to all our winners – and we think you'll all agree – to a better 2009.



Craig Weiss of T. Weiss Realty in Melville

Commercial Rising Star

Craig Weiss, son of T. Weiss Realty founder and chief Ted Weiss, recently joined the family development and management firm and has already made a big impact.

As lead leasing and acquisitions agent, Weiss has secured several tenants for his company's

office buildings and is constantly on the hunt for more.

The 27-year-old Weiss began his career in Morgan Stanley's equity operations and then became a trader at Scout Capital Management, a New York City hedge fund.

Still a reverse commuter, Weiss is active with the Nature Conservancy's Manhattan-based Young Professionals Group and has participated in fundraising benefits for the Boys Club of New York.